

Coaching for Executive & Leadership Presence

Our **Executive & Leadership Presence Coaching** will give you a chance to work on a one-to-one to transform your personal presence, voice impact and communication.

Coaching on a one-to-one is a powerful formula for getting results. It offers you a safe, confidential environment to learn and try out new communication behaviours and work through any challenges that might be standing in your way.

"Kate delivered an exceptional service to us as a business but more importantly, she delivered tailored coaching programmes for each of us as individuals. The impact was phenomenal: from top class presentation styles to persuasive communication skills."

Head of Marketing, Ceri McCall, Talis



Our Approach

Our approach is primarily a 'get-up-and-do' practical one, focussing on the 'how-to' to give clients tangible ideas to put into practise. We help you make practical changes to get the results you want. We work around the influential behaviours that enhance personal impact and raised personal presence (voice, body language, attitudes, rapport, excellent spoken communication). We help clients understand how they come across to others and how to communicate the message they want. We often use voice recording and video filming as an aid to learning.

Coaching Objectives:

On a one-to-one coaching programme the objectives will be to pinpoint the outcomes each participant wants to achieve and plan a bespoke plan to help them get there.

Examples of coaching outcomes have included:

- Raising leadership presence
- Improving personal impact for meetings, managing or sales
- Presenting with impact to better engage your audience
- Speaking with more clarity and confidence. Increasing vocal presence
- Public speaking & conference speaking
- Coaching for high level promotion or career interviews
- Tackling communication issues, for instance, managing aggressiveness, building confidence, increasing assertiveness, raising personal presence.

How it Works

After an initial conversation with you we will submit a proposal for your bespoke programme to help you get the results you want. This may be one session or a series of sessions. We deliver group training, workshops or one-to-one coaching. We are happy to come to you or arrange a venue to suit anywhere in the UK, including our recommended venue in Bloomsbury, London.

Our niche expertise works well built into in-house or externally provided management and leadership programmes.

Do get in touch to see how we might be able to help you either by calling us on **+44(0) 1332 727305** or send us an email: info@katelee.co.uk.

Our Experience

Kate Lee has extensive experience working with senior personnel on a one-to-one level in a variety of organisations from high street banks to train builders, from utility industries to schools, from City Law firms to charities.

"Kate has received universal acclaim from our corporate clients whose time with her has resulted in improvements which range from a significant polish to a total transformation. Even managerial promotions have been credited to the fact that Kate helped them make their presentation memorable and meaningful."

Clive Hook, Clearworth, Director EDF Energy Leadership Programme

"Kate has worked with a large number of my clients, from president and vice president to project manager and senior engineer over the last five years. She has a unique ability to establish trust and rapport with all types of people, enabling them to identify how they come across, and more importantly, how they can change the impact they have."

Chris Taylor, Taylor Knight Associates

"Working with Kate enabled me to improve my communication technique. Practising with a professional communicator makes a significant difference and her insight, tips and techniques really work, allowing me to deliver material confidently while retaining my own style."

Duncan Rhodes, Director, Bombardier

"Kate delivered an exceptional service to us as a business but more importantly, she delivered tailored coaching programmes for each of us as individuals. The impact was phenomenal: from top class presentation styles to persuasive communication skills. I personally received coaching from Kate at an important point in my career which helped me successfully transition into Senior Management. I would recommend Kate 100%: her professional approach, empathy and insight into people undoubtedly accelerated our professional development."

Head of Marketing, Ceri McCall, Talis



About Kate Lee Communications

For over fifteen years Kate Lee has delivered voice communication, personal impact and influential presentation programmes to an impressive client list. Originally a professional actor, she was a pioneer of bringing voice and professional performance into the business context, focussing on the behaviours associated with excellent communication. Kate offers a unique skill-set: a voice specialist, a professional performer and an experienced business coach.

Business Training

Our Voice Communication and Presentation Coaching Programmes have helped a range of professional communicators, leaders, executives and entrepreneurs transform their communication style with stunning results.

Business clients include: Eurostar, Bombardier, Emcor, Natwest, EDF Energy, Tenon Group, Pfizer, EMDA, Business Link, Norwich Union/Aviva, East Midlands Trains, Aggregate Industries, BDO Stoy Hayward, several City & County Councils and dozens of SMEs and individuals.

"Kate has received universal acclaim from our corporate clients whose time with her achieved results ranging from a significant polish to a total transformation."

Clive Hook, Clearworth: (Leadership Programme Director, EDF Energy)

Broadcast Training

Kate Lee is an established coach for the UK broadcasting industry, where she has trained hundreds of radio and television presenters and journalists for the BBC and throughout the independent sector from new talent to evening news presenters.

Broadcast clients include: BBC Radio & TV, ITN, ITV, Channel 4 News, LBC, Heart fm, Capital Radio, Smooth Radio, Classic fm, Talksport and dozens more independent stations.

"Kate is great. She instantly helped me identify what I needed to do to improve my voice, and how to do it. A delight to work with." **Keme Nzerem, Channel 4 News**

Kate Lee Communications Training and Coaching includes:

- Executive Voice Coaching for Leaders and Entrepreneurs**
- Business Presentation Skills**
- Influential Communication Coaching**
- Lead & Manage with Impact & Influence**
- Raising Personal Presence & Impact**
- Professional Voice Coaching** for Broadcasters, Telephone Professionals, Public Announcements, Trainers, Coaches & Teachers. Bespoke Programmes
- Public Speaking**
- Career & Interview Coaching**

